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# CRANE REVENUE ACCOUNTING

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*The airline industry revenue accounting is undoubtedly complex and needs a reliable system to manage revenues from passenger operations, interline, GDS and code sharing partners. All these can be managed with a revenue accounting solution.*

## Overview

Crane RA is an end-to-end passenger revenue accounting system that consolidates and processes all the sales data and calculates financial figures for interline billing, accounting and reporting. It modifies the passenger revenue accounting process using built-in automated workflows. Crane RA collects ticket sales and coupon usage data from a variety of standardized sources and e-ticket systems, consolidates and processes them to calculate financial figures for interline billing, accounting and management reporting.

used by  
airlines across  
**Europe, Asia  
and Africa**

# Benefits



## **Real Time Revenue Data**

Crane RA offers real time revenue data by loading daily BSP, SAC and Ret files into the system and prorates the transactions automatically.



## **Reduced Man Power**

With user-friendly graphical user interfaces, Crane RA reduces the need for experienced staff, training cost and training time.



## **Micro & Macro Management**

Crane RA offers extensive management since it reports both detailed and summarized information using ticket, coupon, flight, sales and agents data.



## **Automated Proration Engine**

Crane RA is RET 20.3, HOT 20.3, HOT 22.0 compliant and has its own detailed LIFT file format for electronic coupon. With an interface that uses an automated proration engine, interlining and coupon related processes are done within Crane RA with high quality results.



**substantial  
improvement  
on decision  
making  
processes**

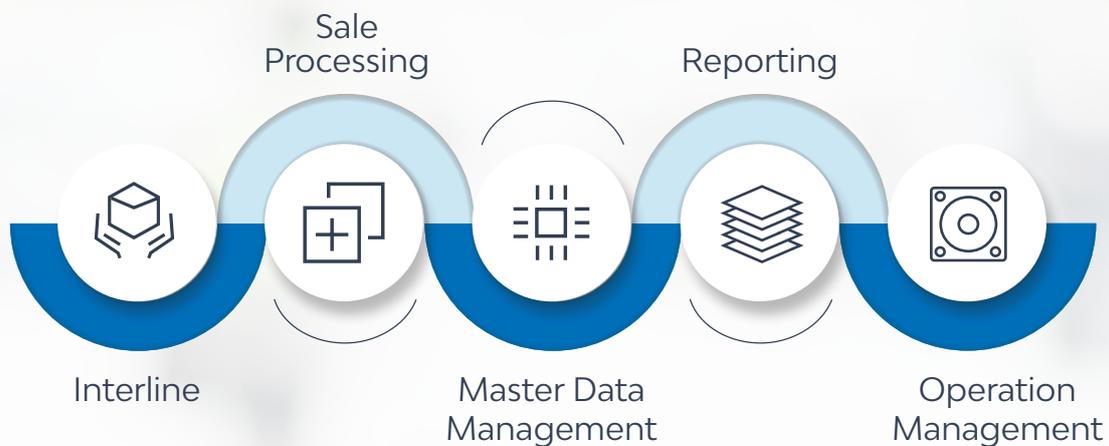
# Key Features

Crane RA offers a variety of features depending on your needs and infrastructure. Among the features of Crane RA are:

- Sales transactions
- Coupon usage data
- Interline transactions
- Integrated automatic functions
- Data transfer
- Reporting
- SIS compliant incoming/outgoing invoicing
- Paperless billing
- Extensive agreement coding (SPA, CS)

complies with  
**industry-wide  
initiatives and  
standards**

# Components



Turnkey solutions for every step on the way.



*Passenger Service System*

- crane.PAX** Reservation & Passenger Service
- crane.IBE** Internet Booking Engine
- crane.MA** Mobile Application
- crane.ALM** Allotment Manager
- crane.DCS** Departure Control System
- crane.LL** Loyalty Layer
- crane.CCL** Customer Care Layer
- crane.CM** Communication Manager

*Merchandising*

- crane.TM** Travel Merchandising

*Operations Planning*

- crane.SP** Schedule Planning
- crane.OCC** Operations Control
- crane.CREW** Crew Management

*Accounting*

- crane.RA** Revenue Accounting
- crane.CA** Cost Accounting
- crane.BPI** Business Performance Index

*Travel Solutions*

- crane.OTA** Online Travel Agency



*Better. Together.*





Crane is a brand of Hitit.

The consistent increase in Hitit's customer base and geographic reach, as well as continuous follow up business with existing clients are strong indicators that Hitit has achieved high level of customer satisfaction with its offerings, combining an agile approach to their needs with a team that works closely with them as partners on their business.

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